

# “WEA” Means Business”



WORCESTER EXECUTIVES ASSOCIATION

## LEADS & ATTENDANCE SHEET

“LEADS. DIRECT & INDIRECT. THE BACKBONE OF WEA.”

DATE: \_\_\_\_\_

PAGE # \_\_\_\_\_ OF \_\_\_\_\_

WEA COMPANY \_\_\_\_\_

YOUR NAME \_\_\_\_\_

PHONE # \_\_\_\_\_

Leads for this week. Please include description & contact person. Type of lead (please check one)

- |                            |                                  |                              |
|----------------------------|----------------------------------|------------------------------|
| 1. ( ) New Business        | 4. ( ) Business Move/Change      | 7. ( ) Res. Move/New Arrival |
| 2. ( ) Individual Contact  | 5. ( ) Personnel Change          | 8. ( ) Potential New Member  |
| 3. ( ) Gen. Business Info. | 6. ( ) New Construction/Exp/Reno | 9. ( ) Direct Lead           |

TYPE OF LEAD# ( ) FOR MEMBER FIRM \_\_\_\_\_(or) BULLETIN \_\_\_\_\_

You may publish this lead in the WEA bulletin. YES \_\_\_\_\_ NO \_\_\_\_\_

DETAILS \_\_\_\_\_

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CONTACT: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

TYPE OF LEAD# ( ) FOR MEMBER FIRM \_\_\_\_\_(or) BULLETIN \_\_\_\_\_

You may publish this lead in the WEA bulletin. YES \_\_\_\_\_ NO \_\_\_\_\_

DETAILS \_\_\_\_\_

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CONTACT: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

(Please use as many sheets as needed)  
See Reverse side for member classification info.